



# 8 HOME HEALTH BENEFITS

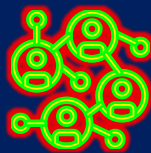
for

## Home Health Administration



### 1 – Better Staff Utilization

Better communication improves utilization of nurses and staff. Our Event Notification alerts agencies at a start of a problem rather than having it escalate to an ER visit. We are able to notify all medical partners that one of their patient's condition has changed or is requesting additional home health services.



### 2- Higher Customer Retention

Keep clients with our loyalty card. Your beneficiary presents it at discharge indicating they are already your patient. Our system has also already alerted you about the emergent event (hospitalization), allowing you first contact.



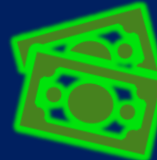
### 3- Reduced LUPAs

You are allowed to teach a caregiver in the absence of a family caregiver or if a clinician is notified by the caregiver that significant needs or changes in condition have developed. Additional visits can be made by the agency clinician, achieving a complete certification period.



### 4- Avoid Premature Discharge

Avoid premature discharges with communication of continuation of needs and updates of medical condition prior to discharge or planned discharge.



### 5- Improved Profits

By using a combination of less LUPAs, extending certs, better staff utilization, reducing re-marketing efforts, and improved satisfaction, we aim to reduce costs and improve revenues with utilization of our care curation.



### 6- Management & Evaluation

You can add certifications to Manage and Evaluate the care/ caregiving when it is 'Reasonable and Necessary.' Our notification system is an effective tool to provide communication between the caregivers in the home with the agency healthcare team for early intervention which reduces the risk for setbacks and hospitalizations.



### 7- Better Care Coordination

Care coordination is rooted in communication and collaboration. The capacity and capability of the patient, family or caregiver to understand the care plan, agreement to the plan and following & evaluation of the care plan post discharge is facilitated with our notification system.



### 8- Reduce Readmissions

Avoid or reduce CMS Penalties with reduced Re-Hospitalization, Emergency Room visits and improved Outcomes. Please see *Well Beyond Care Readmission Reduction Plan*